



REGISTRATION OF SUPPLIERS FOR GOODS, WORKS AND SERVICES FOR 2022/2023 & 2023/2024

Please indicate the item applied for as follows:

NAME OF THE SUPPLIER:.....

ITEM REF. No.....

ITEM DESCRIPTION.....

GROUP (OPEN / YWPD)

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REGISTRATION OF SUPPLIERS

The Insurance Regulatory Authority (IRA) is a statutory government agency established under the Insurance Act (Amendment) 2006, CAP 487 of the Laws of Kenya to regulate, supervise and promote the development of the insurance industry. IRA intends to update its register for suppliers for supply and provision of goods, works and services for financial year 2022/2023- 2023/2024.

Interested and eligible suppliers are invited to apply for registration indicating the category and reference No they wish to apply for. Suppliers that are currently in the IRA database and wish to be retained are required to apply and submit up to date information required in the registration document.

CATEGORY A - SUPPLY OF GOODS		TARGET GROUP
S/NO.	ITEM DESCRIPTION	
IRA/A/1	Supply of General Office Supplies & Stores	AGPO
IRA/A/2	Supply of Office Equipment	Open
IRA/A/3	Supply Office Furniture, Furnishings and Fittings	Open
IRA/A/4	Supply, Printing and Embroidery of Promotional Materials and Services	AGPO
IRA/A/5	Design, Printing and Supply of Printed Paper Materials E.g. Calendars, Diaries, Annual Reports and other Printed Stationery/Materials.	AGPO
IRA/A/6	Supply and Maintenance of Fresh Office Flowers and Indoor Potted Plants	AGPO
IRA/A/7	Supply of Printer Toners	AGPO
IRA/A/8	Supply of Computer Hardware/Equipment and associated Computer Accessories	Open
IRA/A/9	Supply of Newspapers, Magazines and Periodicals	AGPO
IRA/A/10	Supply of Corporate Uniform and Protective Clothing/Gear/Masks	
IRA/A/11	Supply of Softwares and Associated licenses	Open
IRA/A/12	Supply of Motor Vehicle Tyres, Batteries and Accessories	AGPO
CATEGORY B- PROVISION OF SERVICES		
IRA/B/1	Provision of Courier Services	AGPO
IRA/B/2	Provision of Maintenance of Office Equipment, Network Switching Equipment and Computer hardware	Open
IRA/B/2	Provision of Maintenance of Computer Softwares, Portals and associated Licenses	Open
IRA/B/3	Provision of Maintenance of Office Furniture, Furnishings and Fittings	Open

IRA/B/4	Provision of Repair and Maintenance of CCTV & TV Installation and Accessories	Open
IRA/B/5	Provision of Photography and Video Coverage Services	AGPO
IRA/B/6	Provision of Air Ticketing Services/Air Travel Agency (IATA registered only)	AGPO
IRA/B/7	Provision of Entertainment Services (DJ, Live Bands, Comedians, Dancers, Musicians, Models and MC's etc.)	AGPO
IRA/B/9	Translation and Editorial Services (English to Kiswahili and vernacular languages)	AGPO
IRA/B/10	Provision of Auctioneering Services	Open
IRA/B/11	Provision of Legal Services	Open
IRA/B/12	Provision of Legal Audit Services	AGPO
IRA/B/13	Provision of Governance Audit Services	AGPO
IRA/B/14	Provision of Asset Tagging, Verification and Reconciliation Services	AGPO
IRA/B/15	Provision of Public Relations Agency/External Communication Services	AGPO
IRA/B/17	Provision of Management Consultancy Services (HR, Recruitment, Selection and Training)	AGPO
IRA/B/18	Provision of Hotel Accommodation and Conference Facilities	Open
IRA/B/19	Provision of Repair and Maintenance of Electrical Accessories	AGPO
IRA/B/20	Provision of Repair and Maintenance of Plumbing Systems	AGPO
IRA/B/21	Provision of Repair and Maintenance of Air Conditioning Units	AGPO
IRA/B/22	Provision of Occupational Health and Safety Services	AGPO
IRA/B/23	Provision of Consultancy Services for Performance Contract Related Surveys	AGPO
IRA/B/24	Provision of Design, Mounting of Trade Fairs (shows), Exhibitions	AGPO
IRA/B/25	Provision of Risk Management, Internal Audit, ICT Audit and penetration testing Services	Open
IRA/B/26	Provision of Asset Valuation Services	Open
	CATEGORY C- SMALL WORKS CONTRACTS	
IRA/C/1	Office Partitioning, Repair and Maintenance of Building Works, Interior Design and related services.	Open

AGPO group are disadvantaged groups consisting of Youth, Women and Persons Living with Disabilities and registered with the Ministry of National Treasury and Planning.

Interested bidders may view and download the above registration documents from IRA website (www.ira.go.ke) or Public Procurement Information Portal (www.tenders.go.ke) or at IRA Procurement Office on 10th Floor, Zep-Re Place, Longonot Road, Upperhill, Nairobi. Interested and eligible applicants are required to download the registration documents from the website free of charge.

Completed registration application shall be sealed in a plain envelope, clearly marked:

“REGISTRATION OF SUPPLIERS FOR GOODS, WORKS AND SERVICES FOR THE PERIOD 2022/2023 & 2023/2024”

CATEGORY ITEM REF. NO.....

ITEM DESCRIPTION.....

GROUP (OPEN/ YWPD)

The envelope should be addressed to: -

**Chief Executive Officer
Insurance Regulatory Authority
10th Floor, Zep-Re Place, Longonot Road, Upperhill
P.O. Box 43505-00100
NAIROBI.
Telephone +254-20-4996000
E: mail: procurement@ira.go.ke
Website: <http://www.ira.go.ke>**

Completed documents shall be deposited in the Tender box located at the reception area on 10th Floor, Zep-Re Place, Longonot Road, Upperhill, Nairobi, so as to be received on or before on **Thursday 21st July, 2022 at 11.00 a.m.**

COMMISSIONER OF INSURANCE & CHIEF EXECUTIVE OFFICER

GENERAL INSTRUCTIONS

- 1) You are requested to provide particulars as indicated in part II, III, IV, V, VI of this form as accurately as possible and where space provided is not sufficient, please use a separate sheet of paper and attach to this form.
- 2) IRA attaches great importance to correct information given. If the information given is found to be incorrect in any respect, the applicant shall be rendered ineligible for registration.
- 3) IRA reserves the right to visit and inspect business premises of all the applicants to verify information provided.
- 4) All the information provided would be treated as confidential.
- 5) This Registration Document is eligible for one Item Ref No. which should be clearly written at the top of the application form.
- 6) Your Registration documents should legibly be filled or typed and submitted, **properly bound** or (book/spiral/velo), **filled** and **page numbered**. IRA shall not be responsible for Loss of documents not bound (loose).
- 7) The AGPO group are free to apply for open category if they have the requisite capacity which will be demonstrated as per registration criteria provided in the registration criteria.

1. REGISTRATION INSTRUCTIONS

1.1 Introduction

The Insurance Regulatory Authority (IRA) would like to invite interested candidates who must qualify by meeting the set criteria as provided by the IRA to perform the contract of supply and delivery or provision of goods and services to IRA.

1.2 Registration Objective

The main objective is to supply and deliver assorted items and also provide services/ works under relevant tenders/quotations to IRA on **as and when** required during the stated period.

1.3 Invitation of Registration

Suppliers registered with Registrar of Companies under the Laws of Kenya in respective merchandise or services are invited to submit their Registration documents to The Chief Executive Officer IRA, so that they may be registered for submission of tenders. Bids will be submitted in complete lots singly or in combination. The prospective suppliers are required to supply mandatory information for Registration.

1.4 Experience

Prospective suppliers and contractors must have carried out successful supply and delivery of similar items/services to Government/Corporation/institutions of similar size. Potential suppliers/contractors must demonstrate the willingness and commitment to meet the Registration criteria. This requirement is waived for AGPO categories.

1.5 Registration Document

This document includes questionnaire forms and documents required of prospective suppliers.

1.6

In order to be considered for Registration, prospective suppliers must submit all the information herein requested.

1.7 Distribution of Registration Documents

A copy of the completed Registration data and other requested information shall be submitted to reach:

The Chief Executive Officer,
Insurance Regulatory Authority,
10th Floor Zep-Re Place, Longonot Road, Upperhill
P.O. Box 43505 – 00100,
NAIROBI, KENYA.
Tel: +254 – 20- 4996000
Email: procurement@ira.go.ke
Website: [http//www.ira.go.ke](http://www.ira.go.ke)

1.8 Questions Arising from Documents

Questions that may arise from the Registration documents should be directed to the following address:

Senior Manager, Supply Chain Management
Insurance Regulatory Authority,
P.O. Box 43505 – 00100,
NAIROBI.
Email: procurement@ira.go.ke

1.9 Additional Information

Insurance Regulatory Authority reserves the right to request submission of additional information from prospective bidders.

- 1.10** Tenders will be made available only to those bidders whose qualifications will be successful at the registration process.

2. BRIEF CONTRACT REGULATIONS/GUIDELINES

2.1 Taxes on Imported Materials

The Supplier shall pay custom duty, VAT and all other taxes as required by the law. The firms should also have Electronic Tax Register Machines.

2.2 Customs Clearance

The contractors shall be responsible for custom clearance of their imported goods and materials.

2.3 Contract Price

The contract shall be of unit price type or cumulative of computed unit price and quantities required. Quantities may increase or decrease as determined by demand on the authority of the Chief Executive Officer in accordance with the tender requirements. Prices quoted should be inclusive of all delivery charges.

2.4 Payments

All local purchase shall be on credit of thirty (30) days or as may be stipulated in the Contract Agreement.

3. REGISTRATION DATA INSTRUCTIONS

3.1 Registration data forms

The attached questionnaire forms described as part II, III, IV, V, VI, VII, are to be completed by prospective suppliers/contractors who wish to be registered for submission of tender for the specific tender.

3.1.1 The registered application forms which are not filled out completely and submitted in the prescribed manner will not be considered. All the documents that form part of the proposal must be written in English and indelible ink or typed out using a computer and printed.

3.2 Qualification

3.2.1 It is understood and agreed that the Registration data on prospective bidders is to be used by Insurance Regulatory Authority in determining, according to its sole judgment and discretion, the qualifications of prospective bidders to perform in respect to each tender item/category as described by the client.

3.2.2 Prospective bidders will not be considered qualified unless in the judgment of Insurance Regulatory Authority they possess capability, experience, qualified personnel available and suitability of equipment and net current assets or working capital sufficient to satisfactorily execute the contract for goods/services.

3.3 Essential Criteria for Registration

- 3.3.1** (a) Experience: Prospective bidders shall have experience in the supply of goods, works and services. Consultants shall be required to have professional indemnity cover with reputable insurance Company.
- (b) Prospective supplier requires special experience and capability to organize supply and delivery of items, or services at short notice.
- (c) IRA reserves to request for additional qualification information as the tender/quotation stage to suit particular procurement.

3.3.2 Personnel

The Suppliers/Contractors/Consultants shall provide pertinent information to demonstrate that they have qualified staff to carry out the assignment. CVs of the key personnel for individual or group to execute the contract must be indicated in part VIII.

3.3.5 Past Performance

Past performance will be given due consideration in registering bidders. Letter of reference from past customers should be included in part V.

3.4 Statement

Application must include a sworn statement on part VII by the Tenderer ensuring the accuracy of the information given.

3.5 Withdrawal of Registration.

Should a condition arise between the time the firm is registered to bid and the bid opening date which could substantially change the performance and qualification of the bidder or the ability to perform such as but not limited to bankruptcy, change in ownership or new commitments, the IRA reserves the right to reject the tender from such a bidder even though they have been initially registered.

3.6 The firm must have a fixed Business Premise and must be registered in Kenya, with certificate of Registration, Incorporation copies of which must be attached.

3.6.1 The firm must show proof that it has paid all its statutory obligations and have Valid Tax Compliance Certificate from the Kenya Revenue Authority (KRA).

3.6 Invitation to Tender.

The successful firms that will be registered with the Authority will be issued with tender/RFP/Quotation documents and all firms invited are expected to quote. Those wishing not to participate are required to indicate reasons for non-participation on the tender/quotation form/email failing which the firm may be deleted from IRA panel of suppliers.

All invitation to tender documents will be sent by email. All suppliers **MUST have a valid email address and telephone contact.** Any change in address must be communicated to the Authority in writing.

4. REGISTRATION EVALUATION CRITERIA

**A: OPEN / CITIZEN CONTRACTORS CATEGORY:
PRELIMINARY EVALUATION (MANDATORY REQUIREMENTS)**

	Documents required	
1	Copy of Certificate of Registration/Incorporation	Mandatory
2	Copy of PIN Registration Certificate	Mandatory
3	Copy of Valid Tax Compliance Certificate from Kenya Revenue Authority	Mandatory
4	Valid Single Business Permit from a County Government	Mandatory
5	Evidence of physical registered office – Attach utility bill e.g. Electricity/water bill etc or tenancy agreements	Mandatory
6	A Copy of CR 12 for companies	Mandatory
7	Audited Accounts for the last two years for companies or Certified bank statements for 6 months	Mandatory
8	Letters of recommendation from four (4) clients.	Mandatory
9	Registration Certificates or Practising Certificates from affiliated Professional Bodies/Associations, where the	Mandatory

	nature of goods, works or service is applicable/specific to your line of business e.g. NCA, IATA, EPRA, CA, LSK, ISPAK, PCB etc.	
10	Copies of Identity Cards/Valid Passports for all Directors/owners	Mandatory

The suppliers must qualify at preliminary stage to progress to detailed evaluation stage.

DETAILED EVALUATION

	Requirements (submit evidence)	PART No.	PASS/FAIL
1	Registration Documentation	I	
2	Supplier Registration Data	II	
3	Financial Position	III	
4	Manpower/Key personnel	V	
5	Past Performance & Experience	VI	
6	Litigation History	VII	
7	Sworn Statement	VIII	
	PASS/FAIL		

B. DISADVANTAGED GROUP (AGPO): YOUTH, WOMEN & PERSONS WITH DISABILITY

PRELIMINARY EVALUATION (MANDATORY REQUIREMENTS)

	Documents required	
1	Copy of Certificate of Registration/Incorporation	Mandatory
2	Copy of PIN Registration Certificate	Mandatory
3	Copy of Valid Tax Compliance Certificate from Kenya Revenue Authority	Mandatory
4	A Copy of CR 12 for companies	Mandatory
5	Registration Certificates or Practising Certificates from affiliated Professional Bodies/Associations, where the nature of goods, works or service is applicable/specific to your line of business e.g. NCA, IATA, EPRA, CA, LSK, ISPAK, Pest Control Board etc.	Where required
6	Valid AGPO Registration Certificate from The National Treasury	Mandatory
7	Copies of Identity Cards/Valid Passports for all Directors/owners	Mandatory

The suppliers must qualify at preliminary stage to progress to detailed evaluation stage.

DETAILED EVALUATION

	Requirements (Filing documents as required)	PART No.	PASS/FAIL
1	Registration Documentation	I	
2	Supplier Registration Data	II	
3	Litigation History	VII	
4	Sworn Statement	VIII	
	PASS/FAIL		

PART I: REGISTRATION DOCUMENTATION

Firms must provide (attach) copies of the following as applicable to Open & YWPD: -

1. Copies of Certificate of Incorporation/Partnership deed/Business registration **(All)**
2. Copy of Valid Registration Certificate from The National Treasury **(Youth, Women and Persons with Disability - AGPO)**
3. Valid Tax Compliance Certificate from Kenya Revenue Authority **(All)**
4. Copies of PIN Certificate of firm/company/individual **(All)**
5. Copies of Identity Cards/Valid Passports for all Directors/owners. The same shall be clear and photocopied both sides for IDs **(All)**
6. Copy of valid Single Business Permit from County Government **(Open)**
7. Copies of relevant registration certificates/permits/licenses specific to your line of business from applicable bodies' e.g. Ministry of Public Works, IATA, EPRA, CCK, AAK, MISK, CA, LSK, ACPAK, ACPSK, ISPAK, PCB etc. **(All)**
8. Current letters of recommendation from previous organizations served (provide at least four). **(Open)**
9. Copies of current practicing Certificates for all professionals where applicable from relevant/applicable bodies. **(Open)**
10. Where registration for service provision is mandatory, the firm must attach evidence of valid registration certificate with relevant Professional bodies/Authorities. **(Open)**
11. CVs for Senior Staff for Consultancy Services **(Open)**
12. Evidence of physical registered office – Attach utility bill e.g. Electricity/water bill etc or tenancy agreements **(Open)**

PART II:

1. SUPPLIER REGISTRATION DATA

A. Business Name.....

Pin No.

(Attach copy registration certificate)

B. Address

P.O. Box.....Postal Code.....

City/Town.....

Telephone Nos

Mobile Nos.....

Email Address:.....

Website address (If any).....

C. Physical Address

Business Location.....

Name of building

Plot No.

Road/Street Name

Floor No.

Room No.

2. COMPANY DETAILS

A Sole Proprietor

Your name in full.....

Age.....

Nationality.....

Country of origin.....

*Citizenship details.....

B Partnership

Given details of partners as follows:

Name	Nationality	Citizenship Details	Shares
.....			
.....			
.....			
.....			

C Registered Company:

Private or Public.....

State the nominal and issued capital of company-

Nominal Kshs.....

Issued Kshs.....

Given details of all directors as follows:-

Name	Nationality	Citizenship Details	Shares
1.....			
.....			
2.....			
.....			
3.....			
.....			
4.....			
.....			

*If Kenya Citizen, indicate under “Citizenship Details” whether by Birth, Naturalization or Registration

D. Registration with Registrar of Companies

- 1) Date of Registration..... Registration No.
(Attach copy/copies of registration certificate)
- 2) Registration with National Construction Authority (NCA)
Date of Registration.....
Registration No.
Present Category
(Attach copy/copies of current registration certificate)

- 3) Registration with any other bodies/authority relevant to your line of business e.g. AAK, MISK, CCK, LSK, EPRA, ACPAK, ACPSK, ISPAK, etc

Date of Registration

Registration No.

Present Category

(Attach a copy/copies of registration certificates)

3. TRADE LICENCES

Single Business Permit held – County Government

- 1) Licence No.

Expiry Date

Licensed for.....

Current Trade Licence – Ministry/Statutory Commissions/Regulatory Authorities etc

- 1) Licence No.

Expiry Date

- 2) Licence No.

Expiry Date

- 3) Licence No.

Expiry Date.....

(Attach copy/copies of registration certificate)

4. NATURE OF BUSINESS

- A.** Please list the goods or services you provide specific to item Ref. No, Item Description applied for:

- 1)

B. For Contractors, state your area of specialisation specific to item Ref. No, Item Description applied for: -

- 1)
 - 2)
 - 3)
-

PART III: FINANCIAL POSITION / INVESTMENT

A. Company's Capital

- 1) Authorised Shares Ksh
- 2) Issued Shares Ksh.

B. Partnership & Sole Proprietorship:

Total Investment: Kshs.

NB: Provide and attach certified audited financial statements for the previous (latest) two years and/or bank statements for the 6 months certified by the issuing bank as proof of ability to execute the items applied for. (Open Category only)

C. Maximum value of business which you can handle at any time
.....

D. State terms of payment in preference order

- i)
- ii)
- iii)

Note: IRA prefers payment to be made within 30 days after delivery of goods/services.

PART IV: PERFORMANCE STANDARDS & FACILITIES

A. Space

- 1) Factory: Sq.ft. Owned or rented
- 2) Godown: Sq.ft. Owned or rented.....
- 3) Office Sq.ft. Owned or rented.....

B. Machinery

- 1) You own or lease
- 2) Approximate value Ksh.....
(Provide and attach a list of key plant/equipment for the execution of the works)
- 3) State extent to which you would have to sub-contract work.....
.....
.....
.....
- 4) Are you certified by any Quality Assurance Body? If so, give the standard and name
.....
.....
.....
.....

(Attach copies of the accreditation)

PART V: MANPOWER

- a) Name of Chief Executive Officer/Principal Officer
.....
- b) How many staff does your organization have?.....
- c) Indicate the number in each category:
(i) Technical (Permanent..... Temporary.....)
(ii) Semi Skilled (Permanent..... Temporary.....)
- d) Please describe generally the experience and expertise your organisation possesses that will generally enable you to effectively and efficiently undertake the Consultancy services that you are applying for as required by IRA.

- Attach CV's of key professional/technical personnel in the following format.

Name

Age

Academic Qualification

Under graduate.....

Post graduate.....

Diploma.....

High School.....

Professional Qualification

.....

(Attach Certificates if any)

Length of service with the firm

Position held

PART VI: PAST PERFORMANCE& EXPERIENCE

- a. Please provide at least four (4) major supplies/services/projects/assignments you have undertaken relevant to the job you are applying registration performed over the last three (3) years:

1. Name of 1st Client

- i) Name of Client
- ii) Address of Client
- iii) Name of Contact Person at the client
- iv) Telephone Contact.....
- v) Value of Contract
- vi) Duration of Contract (date).....
- vii) Signature.....
- viii) Date.....

Company Stamp

(Attach documental evidence of existence of contract)

2. Name of 2nd Client

- i) Name of Client
- ii) Address of Client
- iii) Name of Contact Person at the client
- iv) Telephone Contact.....
- v) Value of Contract
- vi) Duration of Contract (date).....
- vii) Signature
- viii) Date.....

Company Stamp

(Attach documental evidence of existence of contract)

3. Name of 3rd Client

- i) Name of Client
- ii) Address of Client
- iii) Name of Contact Person at the client
- iv) Telephone Contact.....
- v) Value of Contract
- vi) Duration of Contract (date).....
- vii) Signature
- viii) Date.....

Company Stamp

(Attach documental evidence of existence of contract)

4. Name of 4th Client

- i) Name of Client
- ii) Address of Client
- iii) Name of Contact Person at the client
- iv) Telephone Contact.....
- v) Value of Contract
- vi) Duration of Contract (date).....
- ix) Signature
- vii) Date.....

Company Stamp

(Attach documental evidence of existence of contract)

b. Trade References

Attach at **least four (4) current letters of recommendation** from reputable organisations that you have supplied goods, works/service for the last three years.

i) Name and address of your Bankers

.....
.....

ii) Have you ever had an order/contract issued and cancelled in whole or part by IRA? Yes/No

If yes give reasons for cancellation

.....
.....

iii) Have you ever been issued with a tender/quotation document by IRA and you failed respond/submit? Yes/No

If yes give reasons for not submitting:

.....
.....

iv) Do you have any objection in IRA obtaining a confidential financial report from your

bankers?.....

v) Has your company ever been involved in litigation/arbitration with clients/consultants?

If yes, give details

.....
.....

PART VII: BUSINESS PROBITY AND LITIGATION HISTORY

Please confirm whether any of the following criteria applies to your organization:

Note that failure to disclose information relevant to this section may result in your exclusion as a potential IRA supplier.

No.	PARTICULARS	RESPONSE
1	Is the organization bankrupt or being wound up, having its affairs administered by the court, or have entered into an arrangement with creditors, suspended business activities or any analogous situation arising from similar proceedings in Kenya or the country in which it is established?	
2	Please provide a statement of any material pending or threatened litigation or other legal proceedings where the claim is of a value in excess of Kshs 500,000/=	
3	Has any partner, director or shareholder been the subject of corruption or fraud investigations by the police, Ethics & Anti-Corruption Commission or similar authority in the country in which your organization is established?	
4	Has the organization not fulfilled obligations relating to the payment of any statutory deductions or	

	contributions including income tax as required under Kenyan law?	
5	Please state if any Director / Partner and / or Company Secretary of the Organization has a close relative who is employed by IRA and who is in a position to influence the award of any supply. For purpose of Registration process close relative refers to parents, siblings spouse or children	

PART VIII: SWORN STATEMENT

I declare that to the best of my knowledge the answers submitted in this Registration questionnaires (and any supporting documentation) are correct. I understand that any misrepresentation will render my organization ineligible to participate in any future business activities with Insurance Regulatory Authority.

Having studied the Registration information for the above provision of goods, works or services applied for I hereby state:

1. The information and answers furnished in this Registration questionnaire form (and any supporting documentation) are correct to the best of our knowledge and I understand that any misrepresentation will render my organization ineligible to participate in any future business activities with Insurance Regulatory Authority.

2. That in case of being registered we acknowledge that this grants us the right to participate in due time in the submission of a tender or quotation on the basis of provisions in the tender or quotation documents to follow.
3. We enclose all the required documents and information required for the Registration evaluation.
4. We will not engage in corrupt practices with the Authority/Members of Staff.
5. We have not been debarred from participating in Public Procurement Proceedings.

FORM COMPLETED BY	
Name:	
Designation:	
Signature:	
Date:	
Company Rubber Stamp /Seal	

(Full name and designation of the person signing and affix Rubber stamp/seal)